

## SPECIALIST TELECOMS INFRASTRUCTURE ELECTRICAL CONTRACTORS

An opportunity to acquire a long established and highly profitable Electrical Installation Contractor specialising in telecoms infrastructure.

Metis is based in the home counties specialising in complex IT network and infrastructure projects for a leading telecoms brand.

### Services include:

- New equipment room installations
- Test and inspection
- Fire suppression projects
- Switchgear replacement projects
- Generator control panel replacements
- UPS Installations

Metis carries out very high-quality installations complying and exceeding the specifications of the blue chip customer base.



### BUSINESS ACQUISITION OPPORTUNITY

We are instructed to explore the market for potential buyers who can continue to grow and develop the business either as a stand-alone investment or as part of a larger group.

For more information please contact

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## ACQUISITION OPPORTUNITY PROJECT METIS

### FINANCIAL PERFORMANCE

Year ending 31st March 2022  
Turnover £2.5m  
GP: £1.1m  
EBITDA: £1m

### TRADING SINCE 1998

Established 1998, and incorporated in 2002. The business has grown rapidly into a trusted provider of specialist electrical services.

### SIMPLE TRANSACTION NO STAFF OR PREMISES

The business is comprised of the two original founders supported by an acting MD who wishes to stay with the company.

The MD is responsible for the day to day operational management of the business and will facilitate the ongoing succession of the business.

### MOBILE NETWORK PROVIDER APPROVED

As an approved contractor for a major mobile network the business consistently receives high demand for its services.

Requests to take on new projects exceeds operational capacity (10 at any time) with similar infrastructure work for other telecoms companies k c£2m per annum turned away.

With the management resources of a larger company substantial growth could be achieved rapidly.