

PROFITABLE UK ELECTRICAL ENGINEERING AND LIGHTING MANUFACTURER

Project Lux is an opportunity to acquire a profitable and long established lighting manufacturer.

The business manufactures and supplies a wide range of lighting solutions for leisure, industrial and agricultural applications.

Lux also has a lucrative recurring revenue stream in the form of multi-year contracts with a number of local authorities spread across England and Wales.

LIGHTING DISPLAYS



OUTDOOR LIGHTING



HEAT & GROW LAMPS FOR PLANTS & ANIMALS



TEMPORARY & CONSTRUCTION LIGHTS



Business acquisition opportunity

The owner has developed the business over the last 20 years. We are instructed to explore the market for potential trade buyers who can continue to develop the business either as a stand-alone investment or as part of a larger group.

For more information please contact

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ACQUISITION OPPORTUNITY

PROJECT LUX

CONTRACTED RECURRING REVENUE

Year ending 31st June 2022

Turnover c£1.6m

EBITDA: c£250k

c30% of revenue is contracted

CONSISTENTLY PROFITABLE SINCE 2000

Following an MBI by the current owner Lux has been consistently profitable since 2000. A strong management team is ready to support the transition of ownership.

EXCELLENT CUSTOMER RETENTION

Many customers have very long standing relationships. Lux is very agile and is able to fulfil orders quickly utilising their extensive in house capabilities.

A WIDE RANGE OF MANUFACTURING CAPABILITIES

Lux has a wide range of skillsets including...
Electrical engineering,
electronic assembly, injection
molding, metal fabrication,
wiring and cabling.

OPERATIONAL CAPACITY

The business owns and occupies substantial factory premises in the Midlands that are capable of accommodating further capacity.