

FACILITIES MAINTENANCE PPM CONTRACTORS OPERATING ACROSS THE UK

A highly organised Facilities Management business providing a broad range of property and cleaning services to the medical, care and hospitality sectors. Customers are contracted on a PPM basis.

The core services provided are commercial window cleaning, TR-19 extraction cleaning, gutter clearance, deep cleaning, laundry, drain jetting and gutter repair. In addition many supporting services are offered such as staff training and janitorial supplies.

All of the core services listed below are provided on a contracted (3-5 years) PPM basis. These account for 81% of revenue.

Commercial Window Cleaning
43% of revenue



TR-19 Extraction Cleaning
16% of revenue



Gutter Clearance
16% of revenue



General Deep Cleaning
6% of revenue



BUSINESS ACQUISITION OPPORTUNITY

We are instructed to explore the market for potential buyers who can continue to grow and develop the business either as a stand-alone investment or as part of a larger group.

For more information please contact

Ross Parsons - 07725644913
ross.parsons@opusllp.com



ACQUISITION OPPORTUNITY PROJECT SALUS

FINANCIAL PERFORMANCE

Year ending 31st March 2022

Turnover £2.8m

GP: £1.8M

EBITDA: £732k

PPM FACILITIES MAINTENANCE SERVICES

Established in 2010, the business provides FM services nationally with full coverage across England, Scotland and Wales. The well trained and highly skilled staff and operatives are all employed directly.

EXPERIENCED MANAGEMENT TEAM

The long serving and very experienced management team have been in their current roles for 10+ years. It is anticipated that the management team will be able to help facilitate the transfer of ownership and provide continuity to the customer base.

OVERWHELMINGLY POSITIVE REVIEWS AND CUSTOMER SATISFACTION

Quality standards are very high which is reflected in the overwhelmingly positive reviews of the business and the very high levels of customer satisfaction.